

# DMCY The Democracy International Fund

**Investor Presentation September 8, 2023** 



# Risk Disclosure and Important Information

Carefully consider the Fund's investment objectives, risk factors, charges, and expenses before investing. This and additional information can be found in the Fund's summary or full prospectus, which may be obtained at <u>www.democracyinvestments.com</u>. Please read the prospectus carefully before investing. A hard copy of the prospectus can be requested by calling 877-PRO-DMCY (877-776-3629) or emailing <u>DemocracyETF@seic.com</u>.

Investing involves risk, including the possible loss of principal. There is no guarantee or assurance that the methodology used to create the Index will result in the Fund achieving positive investment returns or outperforming other investment products.

The Fund is subject to the risks associated with international investments, which may involve risk of capital loss from unfavorable fluctuation in currency values, from differences in generally accepted accounting principles or from social, economic, or political instability in other nations; emerging markets involve heightened risks related to the same factors as well as increased volatility and lower trading volume; and investments in smaller companies typically exhibit higher volatility.

The Funds are distributed by SEI Investments Distribution Co., which is not affiliated with Democracy Investment Management LLC.

Shares of ETFs are bought and sold at market price (not NAV) and are not individually redeemed from the Fund. Brokerage commissions will reduce returns.

# **Executive Summary**

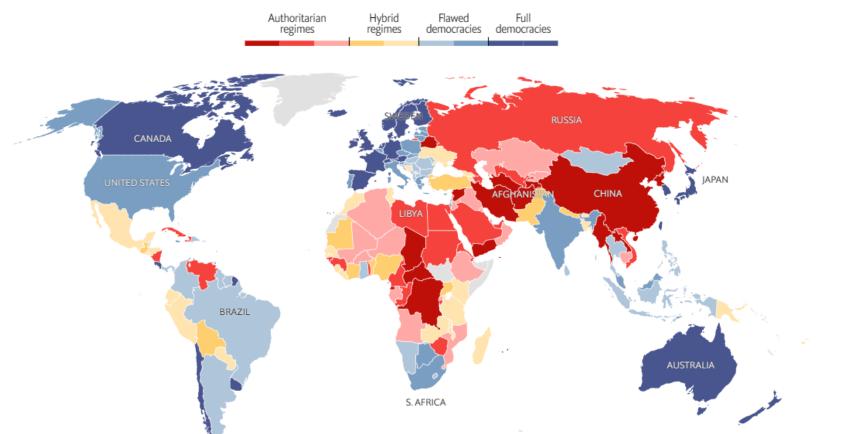
- The predominant international index funds ignore changing geopolitical dynamics and deglobalization trends and have been pressured over the years to allocate more to authoritarian states
- Democracy Investment's index methodology leverages *The Economist's* Democracy Index, an independent, robust and transparent measure of democracy
- The Democracy International Fund (ticker DMCY) offers a simple, compelling, values-based impact strategy to invest internationally

# The Economist

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# Democracy in Decline



Democracy Index 2022 - Global Map by Democracy Score and Regime Type

The Economist has tracked falling global democracy scores to recent lows in 2022 since the Index first published in 2006, and less than half of the world's population live in a democracy of some sort.

Source: The Economist's Democracy Index (2022)



Authoritarians are More Risky	Democracies Foster Economic Growth
Higher Growth Volatility	Lower Growth Volatility
More Frequent Short-Term Crises	Better at Avoiding Economic Crises
Rules Can Change	Rule of Law & Property Rights
<b>Government &amp; Judicial Corruption</b>	Efficient & Transparent Use of Capital
Governments Control Private Sector (SOEs)	Observe Faster Technological Change, a Primary Driver of Long-Term growth
War, Revolutions & Civil Unrest	Higher per Capita GDP

Source: <u>Stable Democracies Better at Fostering Economic Growth - Editorial - Faculty & Research - Harvard Business School (hbs.edu)</u> <u>news.mit.edu/2019/study-democracy-fosters-economic-growth-acemoglu-0307</u> <u>"A business case for democracy: regime type, growth, and growth volatility" by Carl Henrik Knutsen, 14 May 2021</u>



# Problem: Market-Cap Based Indexing

The MSCI and FTSE all world ex-US indices use **market-cap based** methodologies which only account for company size

- Only consider a company's market capitalization
- Ignore country risk attributes
  - Geopolitical and currency risk
  - Shareholder protections and rule of law
  - State interests come first
  - Corruption, favoritism and a lack of checks and balances
  - Lack of civil liberties
- Not aligned with common investor values



# Solution: DMCY

# The **Democracy International Fund ETF (ticker: DMCY)** is both **market cap AND democracy weighted**.

**DMCY** tracks an all world ex-US Index that incorporates **The Economist's Democracy Index** country scores

- Over weights countries that embrace democracy
  - Freedom of speech
  - Free and fair elections
  - Civil liberties
  - Functioning of government
- Under weights more authoritarian countries
  - Human rights abuses (genocide and child labor)
  - Media censorship
  - Judicial corruption
  - Lack of free and fair elections



# Methodology of The Economist's Democracy Index

The Economist Intelligence Unit's index of democracy, on a 0 to 10 scale, is based on the ratings for **60 indicators**, grouped into five categories:

- 1. Electoral process and pluralism
- 2. Civil liberties
- 3. The functioning of government
- 4. Political participation
- 5. Political culture



Each category has a rating on a 0 to 10 scale, and the overall Index is the simple average of the five category indexes. The category indexes are based on the sum of the indicator scores in the category, converted to a 0 to 10 scale. Adjustments to the category scores are made if countries do not score a 1 in the following critical areas for democracy:

- 1. Whether national elections are free and fair.
- 2. The security of voters.
- 3. The influence of foreign powers on government.
- 4. The capability of the civil service to implement policies.

Source: "The Democracy Index 2022", The Economist Intelligence Unit 2022



# The Economist's 2022 Democracy Index Scores (for 2023)

Norway	9.81	Belgium	7.64
New Zealand	9.61	Malaysia	7.30
Sweden	9.39	South Africa	7.05
Finland	9.29	India	7.04
Denmark	9.28	Poland	7.04
Switzerland	9.14	Brazil	6.78
Ireland	9.13	Philippines	6.73
Netherlands	9.00	Colombia	6.72
Taiwan	8.99	Indonesia	6.71
Canada	8.88	Thailand	6.67
Luxembourg	8.81	Hungary	6.64
Germany	8.80	Singapore	6.22
Australia	8.71	Papua New Guinea	5.97
Japan	8.33	Peru	5.92
United Kingdom	8.28	Hong Kong	5.28
Chile	8.22	Mexico	5.25
Austria	8.20	Turkey	4.35
France	8.07	Pakistan	4.13
Spain	8.07	Qatar	3.65
South Korea	8.03	Egypt	2.93
Czech Republic	7.97	United Arab Emirates	2.90
Greece	7.97	Russia	2.28
Portugal	7.95	Saudi Arabia	2.08
Israel	7.93	China	1.94
Italy	7.69 United States 7.85		

Source: The Economist's Democracy Index (2022) as of Feb 2023; the US score is 7.85 but is not included since out of scope for our All-World Ex-US Index © Copyright 2023 Democracy Investments, LLC. All Rights Reserved.



# Democracy Investments International Index

% Country	Weight Deltas in	n Portfolio versus Solact Baseline	ive GBS Globa	l Markets ex US Index	as
		(as of 07.31.202	3)		
Norway New Zealand Sweden Finland Denmark Switzerland Ireland Netherlands Taiwan Canada Germany Australia Japan U.K. Chile Austria	29% 26% 23% 22% 20% 20% 20% 18% 17% 16% 14% 10% 9% 8%	France Spain South Korea Czech Republic Greece Portugal Israel Belgium Italy Malaysia South Africa India Poland Brazil	7% 7% 6% 5% 5% 4% 4% 3% -4% -7% -7% -7% -7% -7% -11%	Philippines Colombia Indonesia Thailand Hungary Singapore Mexico Hong Kong Turkey Kuwait Qatar Egypt UAE Saudi Arabia	-12% -12% -12% -13% -13% -31% -32% -43% -50% -52% -61% -62% -71%
				China	-74%

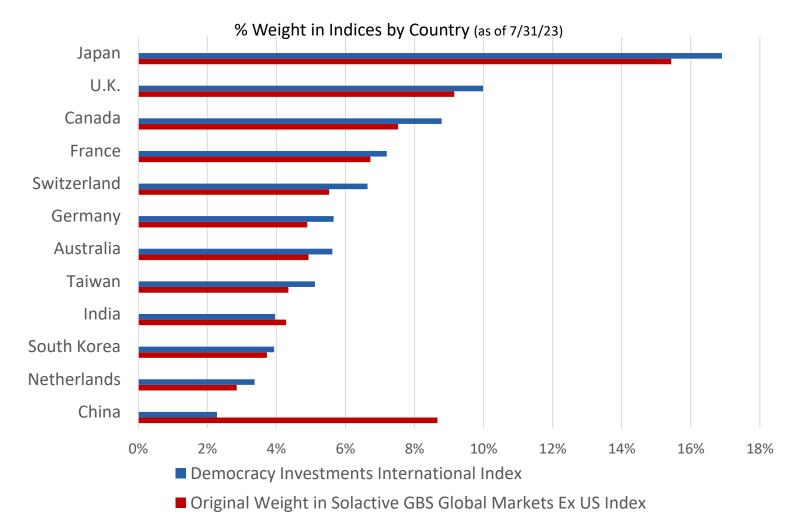
Source: Solactive GBS Global Markets ex US Index reweighted with The Economist's Democracy Index (2022) to create new country weightings in the Democracy Investments International Index; Russia is no longer in the Index but was down weighted -55% prior to divestment

Source: Democracy Investments Index Provider analysis (2023)

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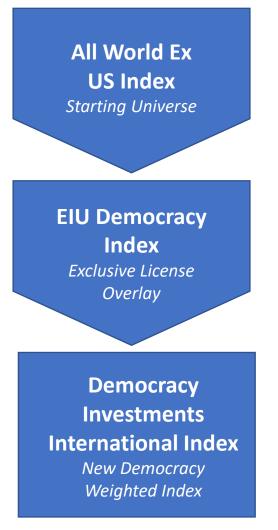
# Top 12 Country Weightings Most Impacted



Source: Democracy Investments Index Provider analysis (2023) © Copyright 2023 Democracy Investments, LLC. All Rights Reserved.



# Democracy Investments International Index Methodology: Simple & Transparent



The Index uses a passive management approach to create the Democracy Investments International Index.

- Starting universe is the Solactive GBS Global Markets ex-US Large & Mid Cap USD Index of 2800+ securities in 49 countries, market cap weighted international equities.
- 2. Each security is **assigned a "country of risk"** based on Refinitiv.
- 3. The Economist's Intelligence Unit (EIU) **Democracy Index** score is then applied to each security by "country of risk" and normalized.
- 4. Proprietary methodology results in the new index, which has greater weightings in companies in countries with higher Democracy Scores and lesser weightings in companies in countries with lower Democracy Scores.
- 5. The Index is rebalanced and reconstituted on a quarterly basis.



# Question

If you could diversify your international investment exposure with the values of democracy without sacrificing anything, would you do it?



- Product Comparison -

29 Month Returns USD (ITD)	(4/1/21 – 8/31/23)
Democracy Investments International Index	-0.95%
Solactive GBS Global Markets ex US Index	-4.42%
Difference	+347 bps
MSCI ACWI ex-US Index	-4.81%
Difference	+386 bps
FTSE All World ex-US Index	-3.10%
Difference	+215 bps

The performance data quoted represents past performance. Past performance does not guarantee results.

Source: Democracy Investments Index Provider analysis (2023)

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# Fund and Index Details

### **DEMOCRACY INTERNATIONAL FUND ETF**

Ticker	DMCY
Exchange	NYSE
CUSIP	00774Q 148
ISIN	US00774Q1489
Expense Ratio	0.50%
AUM	\$7M
Number of Holdings	197
Inception Date	3/31/2021

### DEMOCRACY INVESTMENTS INTERNATIONAL INDEX

Ticker	DMCYNTR
Index Calculator	Solactive AG
Weighting Method	Single Factor
Rebalancing	Quarterly
Weighted Average	\$85 Billion
Median Market Cap	\$8 Billion
Number of Holdings	2,947
Launch Date	3/29/2021

Source: Democracy Investments Index Provider analysis (2022)

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# Top Holdings Before and After Democracy Weighting

### Solactive World ex-US Benchmark versus Portfolio (7/31/2023)

### Solactive GBS Global Markets ex US Index

1	Taiwan Semiconductor Manufacturing	1.71%	Taiwan
2	Nestle	1.28%	Switzerland
3	Tencent	1.16%	China
4	ASML	1.13%	Netherlands
5	Samsung Electronics	1.04%	South Korea
6	Novo Nordisk	0.99%	Denmark
7	LVMH	0.94%	France
8	Alibaba	0.92%	China
9	Roche	0.85%	Switzerland
10	Astrazeneca	0.84%	U.K.
11	Novartis	0.81%	Switzerland
12	Shell	0.79%	U.K.
13	Toyota	0.75%	Japan
14	HSBC	0.65%	U.K.
15	внр	0.64%	Australia

### Democracy Investments International Index

1	Taiwan Semiconductor Manufacturing	2.03%	Taiwan
2	Nestle	1.54%	
3	ASML	1.33%	Netherland
4	Novo Nordisk	1.21%	Denmark
5	Samsung Electronics	1.09%	South Korea
6	Roche	1.03%	Switzerland
7	LVMH	1.00%	France
8	Novartis	0.97%	Switzerland
9	Astrazeneca	0.91%	U.K.
10	Shell	0.86%	U.K.
11	Toyota	0.82%	Japan
12	ВНР	0.73%	Australia
13	HSBC	0.70%	U.K.
14	SAP	0.63%	Germany
15	Royal Bank of Canada	0.62%	Canada

### Holdings are subject to change

Source: Democracy Investments analysis leveraging The Economist's Democracy Index (2022) to re-weight the Solactive GBS Global Markets ex-US Index; holdings are subject to change © Copyright 2023 Democracy Investments, LLC. All Rights Reserved.



# Democracy Investments Leadership

Advisory Board

Jenny Johnson President & CEO, Franklin Templeton

Ken Kroner CEO of Pluribas Labs, Previously Barclays and BlackRock

Michael Levas Venture Partner, Irongate Capital Advisors Founder and Managing Principle at the Olympian Group



BlackRock







# Democracy Investments Leadership

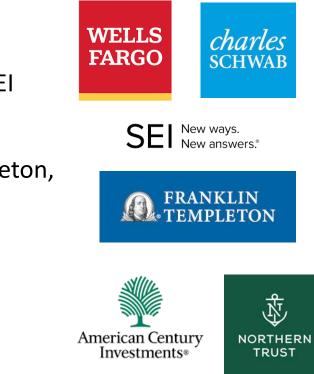
## <u>Partners</u>

Julie Cane, Managing Partner, Co-Founder CEO, Previously Wells Fargo, Charles Schwab and SEI

Christopher Browne, CFA<sup>®</sup>, Partner, Co-Founder Chief Investment Officer, Previously Franklin Templeton, Shelton Capital and Pacific Income Advisers

**Richard Rikoski, PhD, Partner, Co-Founder** Chief Economist

**Edward Rosenberg, Partner** ETF Consultant, Previously American Century Investments, Northern Trust, Russell Investments and Vanguard





Vanguard



# Summary

- Democracy is now a new factor in international investing, supported by geopolitical trends toward deglobalization and shifting supply chains
- DMCY is a simple, systematic, passive and values-based international strategy with highly correlated returns
- Investors can align with their values of democracy and vote with their dollars

# **Diversify with Democracy – Add DMCY to your portfolio today**

Listed on the NYSE and available through your preferred brokerage platform



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# More Information

Ticker **DMCY** listed on NYSE

Web: www.democracyinvestments.com

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# Disclosure

Democracy Investment Management LLC ("Democracy Investment Management") is an SEC registered investment adviser with its principal place of business in the State of California. Registration does not imply a certain level of skill or training. Additional information about Democracy Investment Management, including our business, fees, and services is available upon request or by going to the SEC's website at <u>www.adviserinfo.sec.gov</u>.

Democracy Investments has entered into an agreement with The Economist Group to license their "Democracy Index" for five years. The Economist Intelligence Unit (EIU), the research and analysis division of Economist Group, provides forecasting and advisory services through research and analysis and is responsible for the Democracy Index. The EIU's Democracy Index provides a snapshot of the state of world democracy for 165 independent states and two territories. The Democracy Index is based on five categories: electoral process and pluralism; civil liberties; the functioning of government; political participation; and political culture. Each category has a rating on a 0 to 10 scale, and the overall index is the simple average of the five category indexes. Full democracies have scores greater than 8; authoritarian regimes have scores less than or equal to 4.

It is not possible to invest directly into an index. Democracy Investments selects securities based on applying its proprietary methodology which incorporates the Democracy Index. These securities are subject to transaction, custodial and other fees, which decrease shareholder returns. Investing in the stock market involves gains and losses and may not be suitable for all investors.

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